

SpaceTech is a growing medium-size enterprise focused on the development of space systems, from solar arrays and optical instruments to satellite equipment like mechanisms and electronics. From our headquarters in Immenstaad at Lake Constance, Germany, we offer international customers our products and services for their space missions.

You are looking for

A job where you can combine your technical expertise with your communication skills and enjoyment of presenting.

Make a difference

As a medium-sized company, our success depends on each and every one of our employees. Your contributions play an important role in shaping our future development.

Business Development Manager (m/f/d) Strategy and Marketing

Your Tasks

- Identifying trends and developing business strategies in the aerospace sector
- Establishing and maintaining customer relationships at national and international level
- Representing the company at conferences, trade fairs, committees, on social media, and on the website
- Analyzing market trends, competitors, and customer needs
- Assisting with the preparation of quotations, grant applications, and presentations
- Working closely with technical departments and management

Your Skills and Experience

- Degree in aerospace engineering, engineering, natural sciences, or comparable qualification
- Experience in business development, ideally in the aerospace industry.
- Strong communication and negotiation skills
- Strategic thinking and entrepreneurial approach
- Very good written and spoken German and English skills

Our offer

- A responsible position with creative freedom in a high-tech environment
- Work on pioneering space projects within a dynamic growing company
- Opportunities for creativity and development in flat hierarchies
- Profit sharing, company pension plan, flexible home office policy, and much more...

This position will require being eligible for clearance by the recognized authorities.

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